



Establish a Defensible Enterprise-wide Strategy For Electronically Stored Information

While an estimated 90 percent of all business communications today are stored in a digital format, many organizations have yet to implement the appropriate processes, procedures and technologies to produce electronically stored information (ESI) quickly and cost effectively as part of an internal investigation, legal or regulatory demand. Traditional, reactive methods of electronic discovery (eDiscovery) create significant operational inefficiencies that result in increased internal and external costs, the risk of sanctions and censure, and a potentially negative impact on the organization's reputation and stock price. According to a leading industry analyst firm, the average cost of a single eDiscovery project is over \$1 million.*

*Gartner Research

A Preferred EMC eDiscovery Partner

Paragon Solutions is a fully-certified, EMC SourceOne eDiscovery – Kazeon partner. Our team of information management, compliance and eDiscovery experts implement SourceOne eDiscovery – Kazeon to help clients across industry verticals respond quickly, cost efficiently, and in a defensible fashion to discovery requests. With service offerings that employ best practices, business enablement techniques and solution technologies, we enable organizations to optimize their eDiscovery investment:

- ▶ **Use Case Deployment** – Paragon evaluates business and operational requirements, as well as all facets of electronically stored information management, to ensure an implementation that meets your business and use case needs.
- ▶ **Steady State Deployment** – Paragon performs full deployment according to business and operational requirements, and will also provide requirements, testing, training, and operational readiness.
- ▶ **Managed Services** – Paragon assigns fully-certified consultants to perform: information management activities routinely required; all necessary maintenance; production of periodic detailed reports; and continual monitoring of appliances to ensure availability.

Paragon Solutions' eDiscovery Program Approach

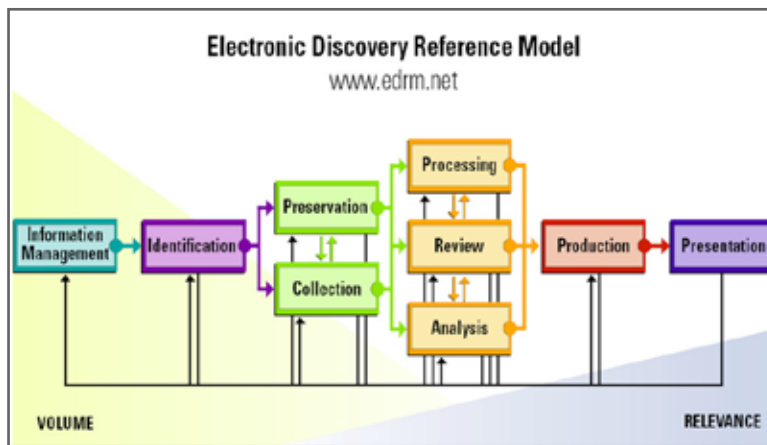
Paragon's EMC SourceOne eDiscovery - Kazeon services are part of a holistic eDiscovery program approach that includes:

Solution Description	Business Function	Key Features	Business Benefits
eDiscovery Maturity Model	Identification of current risk and capability state	<ul style="list-style-type: none"> • Risk, process and technology analysis • Current State maturity assessment • Future State target maturity roadmap 	<ul style="list-style-type: none"> • Benchmarks processes and capabilities • Identifies risk level • Provides a strategy to match risk tolerance
Early Case Assessment Risk Modeling	Application of analytics to determine the risk of a triggering event prior to costly actions	<ul style="list-style-type: none"> • Case risk trend analysis • Discovery cost prediction and assessment • Risk based workflows and resource deployment 	<ul style="list-style-type: none"> • Provides early risk and benefit determination • Reduces operational bottlenecks • Offers actionable past litigation insight
Process Design	Design a customized enterprise-wide proactive eDiscovery process	<ul style="list-style-type: none"> • Process workflows and checklists • Optimization and strategy review • Quality assurance tools and strategies 	<ul style="list-style-type: none"> • Streamlines predictable, repeatable processes • Reduces operational costs • Provides a timely, accurate and defensible response to triggering events
Resource and Product Evaluation, Implementation and Integration	<ul style="list-style-type: none"> • Independent vendor review and recommendation • Product integration supervision and management 	<ul style="list-style-type: none"> • Detailed vendor, solution and budget criteria analysis and recommendation • Project specific project management and integration expertise 	<ul style="list-style-type: none"> • Contains the total cost of review • Creates optimized defensible review strategy • Reduces operational costs

Paragon's eDiscovery Accelerators

Through its experience, Paragon has designed accelerators that optimize the eDiscovery process. Paragon collaborates with Legal, IT and line of business stakeholders to design predictable, risk and cost mitigated processes that effectively align people, process and technology. Built on the foundation of the Electronic Discovery Reference Model (www.edrm.net), our eDiscovery program can include:

- ▶ eDiscovery Maturity Model
- ▶ eDiscovery Readiness Assessment
- ▶ Early Case Assessment Risk Modeling
- ▶ eDiscovery Process Design Model
- ▶ Product Evaluation, Implementation and Integration
- ▶ eDiscovery Program Management



A Proactive Program Approach for Past, Present and Future Litigation Requirements

Paragon helps clients design proactive, consistent, and predictable processes for each organization's challenges to ensure a defensible eDiscovery strategy. Our team of information management, compliance and eDiscovery experts work across industry verticals to implement eDiscovery strategies that enable clients to respond quickly, cost efficiently, and in a defensible fashion to discovery requests.

Paragon defines the people, process and technology capabilities necessary to establish enterprise-wide, event-based litigation/investigatory policies and procedures that support your legacy, current and future litigation requirements. We develop a customized eDiscovery strategy for the client that drives the program design and implementation to optimize the eDiscovery process.

Contact us to learn more about how Paragon's EMC SourceOne eDiscovery - Kazeon deployments and our unique eDiscovery Program are helping organizations reduce the risk and costs associated with traditional reactive methods of eDiscovery, **Improving the Way Work Gets Done™**.

About Paragon

Paragon Solutions is an advisory consulting and systems integration firm that specializes in enterprise information management to help clients leverage information assets for better business results. The company does this through its industry practices, solution accelerators and specialized technology competencies that help clients achieve operational efficiency, business scalability and regulatory compliance.

Paragon works with businesses that are focused in a few key industries communications, financial services, healthcare, insurance, and life sciences. The industry-focused practices work with Paragon's competency groups to address today's client concerns in Process Optimization, Information Management and Information Integration.

For more information, please visit the Paragon Web site at www.consultparagon.com or call, 1.800.462.5582.

Paragon Client Roster

Paragon's client roster includes industry leaders from the financial services, insurance, healthcare, life sciences and communications sectors such as:

Financial Services

- ▶ Bank of America
- ▶ Citibank
- ▶ JPMorgan Chase
- ▶ Merrill Lynch

Insurance & Healthcare

- ▶ Allianz
- ▶ Blue Cross of Idaho
- ▶ Emory Healthcare
- ▶ Mutual of Omaha

Life Sciences

- ▶ AstraZeneca
- ▶ Merck
- ▶ Pfizer
- ▶ Sanofi-Aventis

Communications

- ▶ AT&T
- ▶ Comcast Cable
- ▶ Time Warner Cable
- ▶ Verizon

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